

Finance and Business Industry Sector Pathway Options



Accounting Services Pathway

Sample CTE Courses*		
Introductory	Concentration	Capstone
<ul style="list-style-type: none"> • Business Communication • Computer Applications • Exploratory Business • Financial Literacy • Keyboarding 	<ul style="list-style-type: none"> • Accounting I & II • Computer Accounting • Record Keeping 	<ul style="list-style-type: none"> • Entrepreneurship • Internship • Virtual Enterprise • Volunteer Income Tax Assistance

Education Level and Sample Occupations**		
High School Diploma	Certification and/or AA Degree	Bachelor's Degree or Higher
<ul style="list-style-type: none"> • Account Clerk • Audit Clerk • Bookkeeper • Payroll Clerk 	<ul style="list-style-type: none"> • Account Specialist • Cost Estimator • Tax Preparer 	<ul style="list-style-type: none"> • Accountant+ • Auditor • Budget Analyst • Controller

Banking and Related Services Pathway

Sample CTE Courses*		
Introductory	Concentration	Capstone
<ul style="list-style-type: none"> • Business Communication • Computer Applications • Exploratory Business • Financial Literacy • Keyboarding 	<ul style="list-style-type: none"> • Accounting I & II • Financial Services • Banking • Money and Banking 	<ul style="list-style-type: none"> • Business Law • Business Statistics • Entrepreneurship • Virtual Enterprise

Education Level and Sample Occupations**		
High School Diploma	Certification and/or AA Degree	Bachelor's Degree or Higher
<ul style="list-style-type: none"> • Account Collector • Bank Teller • Credit Clerk • New Accounts Clerk 	<ul style="list-style-type: none"> • Actuary • Credit Analyst • Customer Service Representative • Loan Specialist 	<ul style="list-style-type: none"> • Appraiser • Bank Manager • Credit Manager • Escrow Officer • Internal Auditor

Business Financial Management Pathway

Sample CTE Courses*		
Introductory	Concentration	Capstone
<ul style="list-style-type: none"> • Business Communication • Computer Applications • Exploratory Business • Financial Literacy • Introduction to Business 	<ul style="list-style-type: none"> • Accounting • Financial Occupations • Insurance Services • Marketing • Stocks, Bonds, and Investments 	<ul style="list-style-type: none"> • Business Statistics • Entrepreneurship • Financial Management • Virtual Enterprise

Education Level and Sample Occupations**		
High School Diploma	Certification and/or AA Degree	Bachelor's Degree or Higher
<ul style="list-style-type: none"> • Claims Clerk • Collector • Insurance Appraiser 	<ul style="list-style-type: none"> • Claims Examiner • Tax Examiner • Treasurer • Underwriting Assistant 	<ul style="list-style-type: none"> • Budget Analyst • Economist • Finance Director • Financial Planner • Securities Manager

*Sample CTE Courses are from the *Career Technical Education Framework for California Public Schools* (California Department of Education: 2007, <http://www.cde.ca.gov/re/pn/fd/>)

**Visit ASSIST (www2.assist.org/browseAreas.do) for community college and UC/CSU information, and California Career Zone (www.cacareerzone.org) for occupation information.

Related Career Technical Student Organization: FBLA (<http://www.cafbla.org>) and DECA (<http://www.cadeca.org>)

Additional Industry Sector information available through Business Education Resource Consortium (<http://www.bused.org>).